| Distribution of shares                   | As of March 31, 2009                           |
|--|--|
| Other institutions (85) 6,258,916 21.65% | Foreign institutions (90) 2,275,249 7.87%      |
| institutions (81)<br>6,734,965<br>23.30% | Individuals<br>(8,695)<br>13,639,451<br>47.18% |

| Stock data                                      | As of March 31, 2009 |
|---|----------------------|
| Total number of shares authorized to be issued: | 40,000,000           |
| Total number of shares issued and outstanding:  | 28,908,581           |
| Number of shareholders:                         | 8,951                |

| [¥]             |   |
|-----------------|---|
| 4,600           | (Note) Stock prices are adjusted after stock splits.      |
| 3,600           |   |
| 2,600           | <b>₽</b> ₽ <b>■</b> • • • • • • • • • • • • • • • • • • • |
| 1,600           | ***   |
| 600             | 2008 2009   |
| thousa<br>7,000 | nd shares]  |
| 3,000           |   |
| 5,000           |   |
| 4,000           |   |
| 3,000           |   |
| 2,000           |   |
| 1,000           |   |
|                 |   |

| Investor information        |   |
|-----------------------------|---|
| Investor information        |   |
| Business year:              | April 1 to the following March 31                               |
| Register closing date for   | M 1 04  |
| term-end dividend payments: | March 31  |
| Register closing date for   |   |
| interim dividend payments:  | September 30  |
| General meeting             |   |
| of shareholders:            | June every year   |
| Shareholder register        |   |
| administrator:              | Mitsubishi UFJ Trust and Banking Corporation                    |
| Contact:                    | Corporate Agency Department,                                    |
|                             | Mitsubishi UFJ Trust and Banking Corporation                    |
|                             | 10-11 Higashisuna 7-chome, Koto-ku, Tokyo                       |
|                             | 137-8081 Toll free:0120-232-711 (only in Japan)                 |
| Agents:                     | Branches of Mitsubishi UFJ Trust and Banking                    |
|                             | Corporation in Japan  |
| Quoted securities exchange: | Tokyo Stock Exchange  |
| URL for public notices:     | http://www.matsuda-sangyo.co.jp/invenstment/                    |
|                             | (Note that public notices will appear in The Nikkei if there is |
|                             | any trouble in posting public notices by electronic means of    |
|                             | for any other unavoidable reason.)                              |

# IR HAND BOOK

For the INDUSTRY

Y For the EARTH

For the HUMAN LIFE

Business Report 2009 Year ended March 31, 2009

# MATSUDA SANGYO CO., LTD.

Shinjuku Nomura Bldg. 26-2, 1-chome, Nishi-shinjuku, Shinjuku-ku, Tokyo TEL 03-5381-0001

URL: http://www.matsuda-sangyo.co.jp/english/





Mixed Sources





# **Our Business**





The Matsuda Sangyo Group's corporate ethics are rooted in "making effective use of the earth's resources and contributing to society through business," and the Group has developed its business on the three pillars of the precious metals operation, in working to recycle and make effective use of precious metals and limited resources; the environmental operation, which aims to pass on a pristine environment to the next generation; and the food business, which aims to provide stable food resources and the abundant bounty from the earth.

The Group's basic management policy is to focus on customers and focus on shareholders. The Group sees its path to growth as understanding customer needs precisely and working for mutual survival and prosperity with its customers. The Group's goal is to contribute to securing resources through its resource recycling business, to contribute to the development of cutting-edge technology through precious metal processing and sales, to contribute to environmental protection though its environmental operation, and to contribute to culinary life and culture through its food business, and is striving to expand the scope of its business and earn reasonable profits through sustained marketing efforts.

Yoshiaki Matsuda President and Representative Director

In the precious metals business, Matsuda Sangyo recorded a decline in sales and profit in the fiscal year ended March 2009 due to a decrease in sales in the semiconductor industry and a drop in the bullion market. In the food business, we recorded an increase in sales and a decline in profit, mainly due to factors such as declines in market prices. As a result, consolidated net sales fell 6.3% year-on-year to 182,496 million yen, operating income fell 14.6% to 7,757 million yen, ordinary income fell 21.8% to 6,933 million yen, and net income fell 27.2% to 3,847 million yen.

With respect to profit distribution, our basic policy is to maintain a stable dividend payout to our shareholders while taking the balance of dividends and internal reserves into consideration. In accordance with this policy, we set year-end dividends at 12 yen per share. Along with the interim dividend of 12 yen per share, the year's total dividend amounted to 24 yen per share, the same as the previous fiscal year. Given the 1.1:1 stock split on September 1, 2008, this results in the equivalent of a 10% year-on-year dividend increase for the full fiscal year.

The payout for the year ending March 2010 is planned to be 24 yen per share (12 yen per share as an interim dividend and 12 yen as year-end).

We look forward to your continued understanding and support of our endeavors going forward.

### Our Business

| Interview with the President                 | 2 |
|--|---|
| Segment Overview                             | 4 |
| Consolidated Financial Statements            | 6 |
| Feature — Products Handled by Matsuda Sangyo | 8 |
| Information                                  | 9 |

Forecasts and other predictive statements in this document are based on information that were available to the company as of May 18, 2009 when FY3/09 Financial Statements were announced, and assumptions that are deemed reasonable. Actual results may differ greatly due to various contributing factors.

# We are achieving steady progress on our medium-to long-term growth strategy.

# What are your views on the results for the fiscal year ended March 2009 and the outlook for the fiscal year ending March 2010?

Japan's economy experienced a severe contraction following the tremors in the global financial system. Our results for the fiscal year ended March 2009 reflect this, with net sales declining following a drop in product and service sales in the semiconductor industry and a profit declined due to a sharp drop in sales volumes and a decline in the precious metals markets. The company's outlook for the fiscal year ending March 2010 is that, despite concerns about the deepening global financial crisis and a worsening global recession, a gradual recovery in production can be expected subsequent to corrections in inventory levels. In the precious metals business, while closely monitoring demand trends in each industry, we intend to make further progress in raising work efficiency, increasing the amount handled, and expanding the scope of our operations. In our food business, we will seek to strengthen relations with vendors, expand wholesale business sales by developing new food materials products and new grower regions, and strive to increase sales in the food service and take-out sector by using the capabilities of the Chiba distribution center to their full advantage. Despite anticipating a year-on-year decrease in consolidated net sales in the fiscal year ending March 2010, we expect a recovery trend to appear in the second half.

# Tell us about the activities you are undertaking for your mediumto long-term growth strategy.

Although the company is currently facing a short-term correction, our final goal of becoming the number one refiner in East Asia remains unchanged. Our plan calls for a further focus on expanding our sales force to aid the expected boost in demand for electronics products in Southeast Asia over the medium-to long-term. In the environment division, the company feels the need to deal with social environmental issues, and will seek to do so by utilizing its facilities for the disposal of waste acids and alkali and a nationwide disposal network authorized for such disposal, and expanding the collection of materials from the electronics, chemical, and pharmaceutical industries in order to strengthen business operations and adhere to all related legislation. As part of this initiative, in July 2009 we have transferred the logistics functions from Iruma to Sayama. The new location is our integrated hub for environmental logistics and distribution in the Kanto region, from which we plan to enhance our temporary storage and classification functions and strengthen services for handling small waste.

We established the Savama facility to strengthen environmental logistics (completed in July 2009).

7,757

4,500

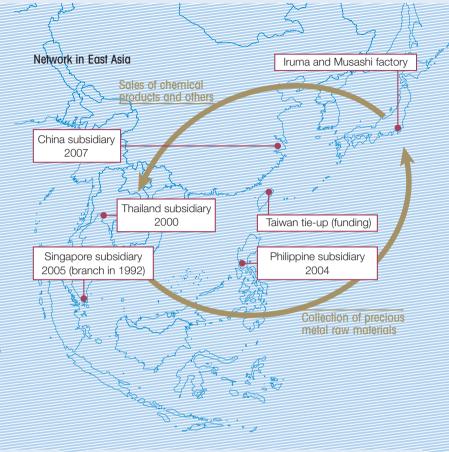


# Growth strategy for the medium-to long-term

# Aiming to be the number one refiner in East Asia

Matsuda Sangyo aims to become the number one refiner in East Asia through its overseas structure: Japan, Thailand, the Philippines, Singapore and now China.

After we established our branch in Singapore in 1992, we added locations in Thailand (2000) and the Philippines (2004). In June 2007, we added refining equipment in the Thai subsidiary in addition to the already present preprocessing facility. And we started operations in China by establishing a local subsidiary in Suzhou in April 2007. We will expand our comprehensive business including recycling of precious metals and sales of items such as electronic materials and chemical products and precision cleaning in East Asia, where economic growth is expected to continue



### Thailand subsidiary

- ▶In 2000, established subsidiary (sales office) for recovery of precious metals from scrap.
- ▶In 2003, constructed a preprocessing plant for refining precious metals.
- ▶In 2007, began the precious metal refining process.

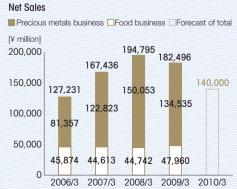


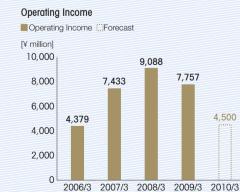
### Singapore subsidiary

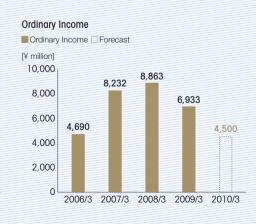
- ▶In 1992, established Singapore branch as our first overseas sales office in Singapore.
- ▶In 2005, converted to a locally-incorporated company (a subsidiary).

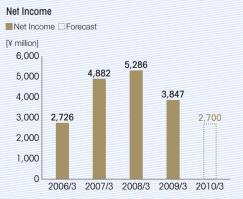


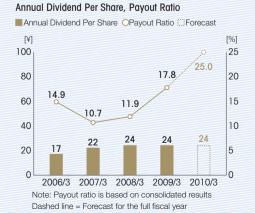
## Consolidated Financial Highlights

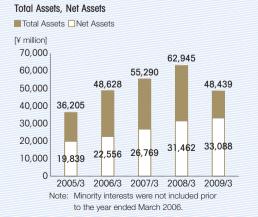












2 IR HAND BOOK 2009 IR HAND BOOK 2009 3

# **Segment Overview**

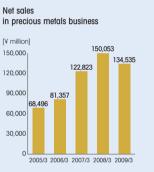


# Precious Metals Business



# Precious metals operation

Recovery of recycling materials and sales of precious metal chemical products were relatively firm during the first half. However, in the last half of the term, because of the drastic production adjustments occurred in our chief targets, the semiconductor and electronic parts industries, the sales amount of precious metal chemical products and gold bonding wires decreased sharply, and the recovery and recycling of precious metals was also on a declining trend. In addition to the reduction of production amount, with the decrease in price of precious metals, the net sales decreased.



# Operating income in precious metals business [¥ million] 10,000 8,000 6,992 6,820

4.000

## **Environment operation**

The amount handled by our environment division declined by the influence of emission decrease due to production adjustment of our client manufacturers in the last half. In addition, Z.E.R.O.-Japan Co., Ltd., the subsidiary that develops and manufactures PCB disposal devices, supplied the disposal devices for the second phase of construction of Japan Environmental Safety Corporation's (JESCO's) Kitakyushu facility.

On the other hand, as the precious metals market fell, some of the precious metals inventory had writedown in the book value of ¥462 million (recorded as a valuation loss). And, from this consolidated fiscal year, FIFO cost accounting was used instead of LIFO cost accounting with regard to assessing the value of products (except some processes and inventory) and work in progress. The effect of adoption of this change was to decrease, operating income by ¥80 million respectively.

As a result, sales for the precious metals business fell 10.3% year-on-year to 134,535 million yen, and operating income fell 16.1% year-on-year to 6,820 million yen.

# Creating quality capable of meeting advanced technology's needs and providing recycling services Business Deducte Mais initiations

|   | Business<br>fields    | Products                            | Main initiatives  |  |  |  |
|---|-----------------------|-------------------------------------|---|--|--|--|
|   |                       | Au                                  | ➤ Structure for increased production,   |  |  |  |
| tal load  | Recovery/<br>Refining | Ag                                  | mainly of gold  Promotion of diversified mining sources and technologies to                     |  |  |  |
| rts ~<br>ironmen  |                       | PGM                                 | enhance recovery rates  |  |  |  |
| tronic pa<br>on of env  | Environmental         | Acid and<br>alkali waste            | Utilizing nationwide collection/<br>transportation approval network                             |  |  |  |
| and elec<br>reductic  | Processing Processing | PCB etc.                            | Linking in-house processing facilities and regional disposal networks                           |  |  |  |
| Semiconductor and electronic parts ~ conservation of energy and reduction of environmental load | Surface               | Precious metal chemicals            | Developing and     producing plating chemicals for advanced needs                               |  |  |  |
| Semica<br>ation of e  | Treatment             | Precision cleaning                  | High-quality cleaning and reprocessing jigs for thin-film production equipment                  |  |  |  |
| conserva  | Processing            | Gold bonding wires<br>Micro balls   | <ul> <li>Nippon Micrometal's development and<br/>production of high-quality products</li> </ul> |  |  |  |
| Trocessing  | rioddding             | Thin-film production materials etc. | Marketing through<br>in-house sales network   |  |  |  |
|   |                       |                                     |   |  |  |  |



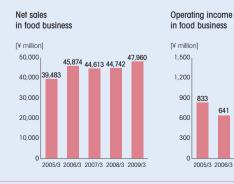
Food Business



# Food business

Conditions are still difficult because of such problems as imported foods' safety and food labeling. Under these conditions, the amount of seafood (such as surimi) sold declined, but sales prices rose, especially for high-end foods, so that sales were up.

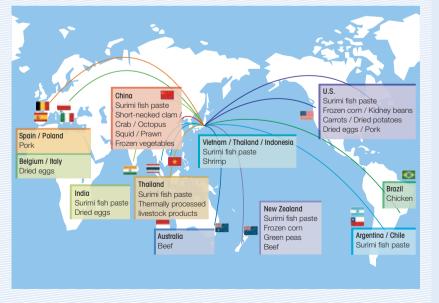
The sales price of livestock products including poultry and chicken meat as well as agricultural



products such as vegetables rose and our Fresh Goods and Vegetables Distribution Center, which delivers directly to individual shops in the restaurant industry, also contributed to the increase in sales. But the chicken meat and low-price surimi market experienced a decline since the summer, worsening results.

As a result, the food business reported consolidated net sales of 47,960 million yen (up 7.2% year-on-year) and operating income of 937 million yen (down 2.6% year-on-year).

# Procuring raw food materials around the world



4 IR HAND BOOK 2009 5

# **Consolidated Financial Statements**

Consolidated Balance Sheet

| Assets                                | 2008<br>As of March 31, 2008 | 2009<br>As of March 31, 2009 |  |
|---------------------------------------|------------------------------|------------------------------|--|
| Current assets                        | 49,537                       | 35,169                       |  |
| Cash and deposits                     | 2,727                        | 7,891                        |  |
| Notes and accounts receivable         | 20,868                       | 13,979                       |  |
| Inventory                             | 17,888                       | _                            |  |
| Merchandise and finished goods        | -                            | 5,473                        |  |
| Work in process                       | -                            | 130                          |  |
| Raw materials and supplies            | -                            | 4,873                        |  |
| Deferred tax assets                   | 605                          | 940                          |  |
| Other accounts receivable             | 4,276                        | 546                          |  |
| Others                                | 3,196                        | 1,355                        |  |
| Allowance for doubtful accounts       | (25)                         | (20)                         |  |
| Fixed assets                          | 13,408                       | 13,270                       |  |
| Tangible fixed assets                 | 8,699                        | 9,053                        |  |
| Buildings and structures, net         | 2,287                        | 2,000                        |  |
| Machinery and delivery equipment, net | 1,478                        | 1,227                        |  |
| Land                                  | 4,752                        | 5,148                        |  |
| Leased assets, net                    | -                            | 208                          |  |
| Construction in progress              | 0                            | 328                          |  |
| Others, net                           | 180                          | 140                          |  |
| Intangible fixed assets               | 1,219                        | 1,423                        |  |
| Good will                             | 38                           | 12                           |  |
| Others                                | 1,181                        | 1,410                        |  |
| Investments and other assets          | 3,489                        | 2,792                        |  |
| Investment securities                 | 2,256                        | 1,562                        |  |
| Memberships                           | 92                           | _                            |  |
| Guarantee deposits                    | 497                          | <del>-</del>                 |  |
| Deferred tax assets                   | 207                          | 220                          |  |
| Others                                | 696                          | 1,230                        |  |
| Allowance for doubtful accounts       | (259)                        | (220)                        |  |
| Total assets                          | 62,945                       | 48,439                       |  |

### Assets

Total assets decreased 14,506million yen year-on-year. The decrease resulted mainly from current assets declining 14,367 million yen due to decreases of accounts receivable and inventories, and tangible and intangible fixed assets growing 558 million yen due to purchase of land, development of ERP system.

### Liabilities

Total liabilities declined 16,132 million yen due to a 5,740 million yen decrease in short-term and long-term debt, a 5,373 million yen decrease in accounts payable, and a 3,607 million yen decrease in other accounts payable.

|                                       |                              | (¥ millior                  |
|---------------------------------------|------------------------------|-----------------------------|
| Liabilities                           | 2008<br>As of March 31, 2008 | 2009<br>As of March 31, 200 |
| Current liabilities                   | 29,392                       | 13,239                      |
| Notes and accounts payable            | 12,880                       | 7,506                       |
| Short-term debt                       | 6,030                        | 630                         |
| Long-term debt expected to            |                              |                             |
| be repaid within a year               | 640                          | 340                         |
| Lease payables                        | _                            | 48                          |
| Accrued income taxes                  | 2,001                        | 1,428                       |
| Allowance for bonuses                 | 590                          | 607                         |
| Other accounts payable                | 4,289                        | 681                         |
| Others                                | 2,960                        | 1,996                       |
| Fixed liabilities                     | 2,090                        | 2,111                       |
| Long-term debt                        | 1,307                        | 1,267                       |
| Lease payables                        | _                            | 159                         |
| Allowance for retirement benefit      | 410                          | 349                         |
| Allowance for directors'              |                              |                             |
| retirement benefits                   | 370                          | 332                         |
| Others                                | 3                            | 3                           |
| -Total liabilities                    | 31,483                       | 15,351                      |
| Net assets                            |                              |                             |
| Shareholders' equity                  | 30,941                       | 33,470                      |
| Common stock                          | 3,559                        | 3,559                       |
| Legal capital surplus                 | 4,009                        | 4,008                       |
| Retained earnings                     | 23,494                       | 26,683                      |
| Treasury stock                        | (121)                        | (780)                       |
| Valuation and translation adjustments | 520                          | (382)                       |
| Unrealized gains on                   |                              |                             |
| shareholders' equity                  | 203                          | 104                         |
| Deferred hedge gain/loss              | 54                           | (174)                       |
| Foreign currency                      |                              |                             |
| translation adjustments               | 263                          | (312)                       |
| Total net assets                      | 31,462                       | 33,088                      |
| Total liabilities & net assets        | 62,945                       | 48,439                      |

# Net assets

Net assets increased 1,626 million yen year-on-year. Chiefly, this is the result of a gain in retained earnings of ¥3,188 million and a loss by share buyback of ¥658 million and a loss by foreign currency translation adjustments of ¥902 million caused by a strengthening of the yen.

| Consolidated Statement of Income              |  | (¥ million)                                |
|---|--|--|
|   | 2008<br>April 1, 2007 to<br>March 31, 2008 | 2009<br>April 1, 2008 to<br>March 31, 2009 |
| Net sales                                     | 194,795                                    | 182,496                                    |
| Cost of sales                                 | 174,752                                    | 163,268                                    |
| Selling, general, and administrative expenses | 10,954                                     | 11,470                                     |
| Operating income                              | 9,088                                      | 7,757                                      |
| Non-operating income                          | 254  | 197  |
| Non-operating expenses                        | 480  | 1,021                                      |
| Ordinary income                               | 8,863                                      | 6,933                                      |
| Extraordinary income                          | 41   | 1  |
| Extraordinary losses                          | 41   | 141  |
| Income before income taxes                    | 8,863                                      | 6,793                                      |
| Income taxes, etc                             | 3,498                                      | 3,068                                      |
| Income taxes - deferred                       | 78   | (122)                                      |
| Net income                                    | 5,286                                      | 3,847                                      |

| Consolidated Statement of Cash Flow        | (¥ million)                                |  |
|--|--|--|
|  | 2008<br>April 1, 2007 to<br>March 31, 2008 | 2009<br>April 1, 2008 to<br>March 31, 2009 |
| Cash flow from operating activities        | (262)                                      | 14,392                                     |
| Cash flow from investing activities        | (2,463)                                    | (1,729)                                    |
| Cash flow from financing activities        | 2,834                                      | (7,086)                                    |
| Foreign currency translation adjustment    |  |  |
| on cash and cash equivalents               | 87   | (412)                                      |
| Change in cash and cash equivalents        | 196  | 5,164                                      |
| Cash and cash equivalents                  |  |  |
| at beginning of period                     | 2,527                                      | 2,724                                      |
| Cash and cash equivalents at end of period | 2,724                                      | 7,888                                      |
|  |  |  |



We will announce our FY3/10 Q1 results on our web site at 4 p.m. on August 11, 2009.

http://www.matsuda-sangyo.co.jp/invenstment/index.html

Net cash provided by operating activities amounted to 14,392 million yen, mainly due to net income and decrease of accounts receivable and inventories exceeding decrease of accounts payable.

Net cash used in investing activities amounted to 1,729 million yen, mainly due to the replacement of factory equipments, purchase of land, development of ERP system.

Net cash used in financing activities amounted to 7,086 million yen, mainly due to the payment of short-term debt and long-term debt, and dividend payment and share buyback.

# Consolidated Statement of Changes in Shareholders' Equity

(¥ million)

April 1, 2008 to March 31, 2009

|  | Shareholders' equity |                             |                   |                   |                                  | Valuation and translation adjustments         |                                 |   |  |                     |
|--|----------------------|-----------------------------|-------------------|-------------------|----------------------------------|---|---------------------------------|---|--|---------------------|
|  | Common<br>stock      | Legal<br>capital<br>surplus | Retained earnings | Treasury<br>stock | Total<br>shareholders'<br>equity | Unrealized<br>gains<br>on other<br>securities | Deferred<br>hedge gain/<br>loss | Foreign<br>currency<br>translation<br>adjustments | Total<br>valuation and<br>translation<br>adjustments | Total net<br>assets |
| Balance as of March 31, 2008                         | 3,559                | 4,009                       | 23,494            | (121)             | 30,941                           | 203   | 54                              | 263   | 520  | 31,462              |
| Changes during the consolidated fiscal year          |                      |                             |                   |                   |                                  |   |                                 |   |  |                     |
| Dividends of retained earnings                       |                      |                             | (659)             |                   | (659)                            |   |                                 |   |  | (659)               |
| Net income   |                      |                             | 3,847             |                   | 3,847                            |   |                                 |   |  | 3,847               |
| Purchase of treasury stock                           |                      |                             |                   | (664)             | (664)                            |   |                                 |   |  | (664)               |
| Change of scope of equity method                     |                      | (0)                         |                   | 5                 | 4                                |   |                                 |   |  | 4                   |
| Net changes in items other than shareholders' equity |                      |                             |                   |                   |                                  | (98)  | (228)                           | (575)   | (902)  | (902)               |
| Total change during the consolidated fiscal year     | -                    | (0)                         | 3,188             | (658)             | 2,529                            | (98)  | (228)                           | (575)   | (902)  | 1,626               |
| Balance as of March 31, 2009                         | 3,559                | 4,008                       | 26,683            | (780)             | 33,470                           | 104   | (174)                           | (312)   | (382)  | 33,088              |

6 IR HAND BOOK 2009 7



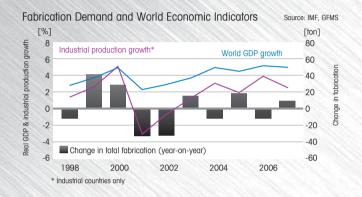


Products Handled [ Ag ] Matsuda Sangyo

Silver is often mentioned alongside gold as a high-grade precious metal. It tends to pale in comparison before the more sought-after gold, but its unique features make for an important role, especially in the industrial world.

# Number one in thermal and electrical conductivity

Among precious metals, silver has the advantage of having the highest thermal conductivity, lowest melting point, and lowest electrical resistance, and can thus be used in a number of areas. Therefore, the fluctuation in overall silver volumes processed in a year is closely linked to economic indicators such as GDP growth rates and industrial production growth trends.



# Silver as an investment product

Silver is primarily used in industrial processes, which account for around 50% of the global demand for silver. However, silver accounts for only about 20% of overall jeweler demand, a stark contrast with the approximately 75% for gold. Therefore, its appeal as an investment product is fundamentally different from gold and presents a separate set of issues. This is evident, for example, from the spike in prices following the Hunt brothers' accumulation of silver bullions between 1979 and 1980 and the famous investor Warren Buffett's purchase of approximately 20% of the annual global supply in the latter half of the 1990s. However, recently gold and silver are more often traded together, and both commodities tend to show similar price trends.



# Matsuda Sangyo's silver business

Matsuda Sangyo is now primarily involved in the business of recovering and refining precious metals, but this has become possible due to our expertise in recycling silver from silver salt film and photosensitized material, a business we have been involved since our founding in 1935. The demand for photosensitized material has fallen because general households are switching to digital cameras, but the company has continued a steady silver business based on the demand for precision machinery and electronics (home appliances).





# Information

Subsidiaries & affiliates As of March 31, 2009

|               | Company name                                  | Business   |
|---------------|---|--|
|               | MATSUDA ECOLOGY Co., Ltd.                     | Truck transportation   |
|               | HOKKAIDO AOKI KAGAKU Co., Ltd.                | Collection, transportation and processing of industrial waste, recovery and sales of metal raw materials |
|               | JAPAN MEDICAL TECHNOLOGY Co., Ltd.            | Recovery and sales of metal raw materials  |
| Precious      | Z.E.R.O-JAPAN Co., Ltd.                       | Development and sales of Vacuum Thermal Recycling (VTR) furnaces   |
| metals        | Matsuda Sangyo (Thailand) Co., Ltd.           | Recovery and sale of metal raw materials, sales of precious metal products                               |
| business      | Matsuda Sangyo (Philippines) Corporation      | Recovery and sale of metal raw materials, sales of precious metal products                               |
|               | Matsuda Sangyo (Singapore) Pte. Ltd.          | Recovery and sale of metal raw materials, sales of precious metal products                               |
|               | Matsuda Resource Recycling (Suzhou) Co., Ltd. | Recovery and sale of metal raw materials, sales of precious metal products                               |
|               | NIPPON MICROMETAL CORPORATION                 | Production and sales of metal products for the electronics industry                                      |
| Food business | MATSUDA RYUTSU Co., Ltd.                      | Truck transportation, sales of raw materials for food processing   |

# Office and plants

# Precious metals division

Head office / Sendai / Mito / Tokyo

Iruma / Kawasaki / Kofu

Nagano / Nagoya / Osaka Kanazawa / Fukuyama Fukuoka / Kagoshima

## Food products division

Head office / Sendai Shiogama / Iwaki / Tokyo Odawara / Nagova / Osaka Fukuoka

Quality assurance department Food service industry section

## Environment division

Head office / Aomori / Sendai Saitama / Tokyo / Chiba Kanagawa / Shizuoka /

Nagoya / Osaka Fukuyama / Fukuoka

# O Production division

Musashi No.2 factory Iruma factory Iruma No.2 factory Research and

development center

# Overseas

As of March 31, 2009

Musashi factory Singapore (Subsidiary) Thailand (Subsidiary) Philippines (Subsidiary) China-Suzhou (Subsidiary)

China-Qingdao (Representative Office)

### Company overview As of March 31, 2009

MATSUDA SANGYO Co., Ltd. Corporate name: Head office: Shinjuku Nomura Bldg. 26-2

1-chome, Nishi-Shinjuku, Shinjuku-ku, Tokyo

Foundation: June 18, 1951 ¥3.559 million Common stock: Number of employees: 872

Main businesses: Recovery and refining of precious metals, sale of

> precious metal materials and electronic materials wholesale of raw materials for food processing, collection, transportation, and processing of

industrial waste

Accounting auditor: Ernst & Young ShinNihon LLC

# Board of directors

As of June 26, 2009

President and Representative Director: Yoshiaki Matsuda Senior Managing Director: Koji Tsushima

Tsuneo Tokunaga Kenji Hosoda Managing Directors:

Directors: Yoshitaka Tashiro Yuji Katayama

Masanori Funamoto Takashige Sasaki Katsuyuki Shimizu Ryuichi Yamazaki Yasuyuki Ito Yukikazu Suzuki Tetsuo Tani

Corporate Auditor (standing): Corporate Auditors:

Takeo Ishihara Hiroyuki Kumasaka

8 IR HAND BOOK 2009 IR HAND BOOK 2009 Q