

Revisions to Earnings Projections

In view of recent business trends, the projections announced on May 12, 2017 are hereby revised as follows.

Revisions to the consolidated earnings projections for FY3/18 1H (April 1, 2017 – September 30, 2017)

(Millions of yen)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Earnings per share (Yen)
Previous projections (A)	84,000	1,400	1,600	1,140	43.29
Revised projections (B)	94,000	2,200	2,400	1,600	60.75
Difference (B-A)	10,000	800	800	460	—
Difference (%)	11.9	57.1	50.0	40.4	—
(Reference) Previous first half results(FY3/17 1H)	79,012	1,245	1,427	969	36.80

Revisions to the consolidated earnings projections for FY3/18 (April 1, 2017 - March 31, 2018)

(Millions of yen)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Earnings per share (Yen)
Previous forecast (A)	175,000	3,200	3,500	2,490	94.55
Revised forecast (B)	190,000	4,000	4,400	2,980	113.16
Difference (B-A)	15,000	800	900	490	—
Difference (%)	8.6	25.0	25.7	19.7	—
(Reference) Previous FY results(FY3/17)	163,054	2,960	3,459	2,454	93.21

Reasons for revisions

In the first six months of the fiscal year, sales in the precious metals business segment and the food business segment both trended ahead of start-of-year projections due to active marketing efforts and the provision of merchandise, products and service proposals aimed at rising demand in target sectors. Profits are also expected to exceed start-of-year projections, supported by an increase in gross profit on the back of higher sales, as well as rising prices for precious metals.

As a result, the Company now expects consolidated net sales, operating income, ordinary income and profit attributable to owners of parent for the first six months of the fiscal year to exceed its previous projections and has revised its projections accordingly. Please refer to the figures in the table above: “Revisions to the consolidated earnings projections for 1H FY3/18 (April 1, 2017 - September 31, 2017)”.

In light of the revisions to start-of-year 1H projections, the Company has also revised its earnings projections for the full fiscal year. Please refer to the table above: “Revisions to the consolidated earnings projections for FY3/18 (April 1, 2017 - March 31, 2018)”.

There is no change to the dividend forecasts announced on May 12, 2017 (interim dividend ¥14 per share, year-end dividend ¥14 per share).

Note: Forward-looking statements

The above earnings projections constitute forward-looking statements. They are based on reasonable assumptions and information currently available to the Company and provide no guarantee of future performance. Actual results may differ materially to earnings projections due to a range of factors.