

FY3/23 Financial Statements [J-GAAP]

May 12, 2023

Company name: Matsuda Sangyo Co., Ltd. Exchanges listed on: Tokyo Stock Exchange

Company code: 7456 URL: https://www.matsuda-sangyo.co.jp

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Date of regular shareholders' meeting:

Date of filing the financial report:

Expected dividend payment date:

June 28, 2023

June 29, 2023

Supplementary materials for financial results prepared: Yes

Results briefing for financial results held: Yes (Live stream of results briefing for institutional investors scheduled for May 23, 2023)

(Figures are rounded down to the nearest million yen)

1. FY3/23 Consolidated results (April 1, 2022 – March 31, 2023)

(1) Consolidated operating results

(Percentages are year-on-year changes)

	Net Sales		Operating profit Ordinary profit of parent		* 1		Profit attributable to of parent	owners
	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)
FY3/23	351,028	28.9	13,818	9.0	13,843	0.8	9,696	1.4
FY3/22	272,292	17.6	12,681	57.8	13,734	64.1	9,558	56.7

(Note) Comprehensive income: FY3/23 11,506 million yen (+18.8%) FY3/22 9,681 million yen (+51.3%)

	Earnings per share	Diluted earnings per share	Return on equity	Ordinary profit / total assets	Operating margin
	(yen)	(yen)	(%)	(%)	(%)
FY3/23	371.70	_	12.2	11.3	3.9
FY3/22	366.40	_	13.7	12.5	4.7

(Reference) Equity in earnings or losses of affiliates: FY3/23 418 million yen FY3/22 547 million yen

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	(millions of yen)	(millions of yen)	(%)	(yen)
FY3/23	129,208	84,648	65.4	3,238.61
FY3/22	115,797	74,420	64.2	2,848.19

(Reference) Shareholders' equity: FY3/23 84,481 million yen FY3/22 74,297 million yen

(3) Consolidated cash flows

	Cash flow from operating	Cash flow from investing	Cash flow from financing	Cash and cash equivalents at	
	activities	activities	activities	end of period	
	(millions of yen)	(millions of yen)	(millions of yen)	(millions of yen)	
FY3/23	10,646	(12,194)	1,382	11,761	
FY3/22	7,032	(2,521)	(2,261)	11,379	

2. Dividends

	Dividends per share			Total dividends	Payout ratio	Dividends/		
	Q1	Q2	Q3	Q4	Annual	(annual)	(consolidated)	net assets (consolidated)
	(yen)	(yen)	(yen)	(yen)	(yen)	(millions of yen)	(%)	(%)
FY3/22		22.00	_	24.00	46.00	1,095	12.6	1.6
FY3/23	_	25.00	_	25.00	50.00	1,278	13.5	1.6
FY3/24 (projections)	_	30.00	_	30.00	60.00		24.1	

$3.\ Consolidated\ earnings\ projections\ for\ FY3/24\ (April\ 1,\ 2023-March\ 31,\ 2024)$

(Percentages are year-on-year changes)

		Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
ſ		(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)	(yen)
١	1H FY3/24	158,000	(10.2)	4,000	(49.7)	4,100	(49.6)	2,800	(50.3)	107.33
	FY3/24	330,000	(6.0)	9,000	(34.9)	9,300	(32.8)	6,500	(33.0)	249.17

* Notes

(1) Material changes in subsidiaries during the fiscal year (changes in specified subsidiaries resulting from changes in scope of consolidation):

No

(2) Changes in accounting policies, changes in accounting estimates and restatement of revisions

1) Changes in accounting policies with revision of accounting standards:

2) Changes in accounting policies other than the above:

3) Changes in accounting estimates: No

4) Restatement of revisions: No

(3) Number of issued shares (common shares)

1) Number of issued shares (including treasury shares)

2) Number of treasury shares

3) Average number of shares during the period

FY3/23	26,908,581 shares	FY3/22	28,908,581 shares
FY3/23	822,870 shares	FY3/22	2,822,619 shares
FY3/23	26,085,770 shares	FY3/22	26,086,263 shares

No

No

(Reference) Summary of non-consolidated results

1. FY3/23 Non-consolidated results (April 1, 2022 - March 31, 2023)

(1) Non-consolidated operating results

(Percentages are year-on-year changes)

	Net sales	les Operating profit Ordinary profit		Operating profit Ordinary profit		fit	Net profit	;
	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)	(millions of yen)	(%)
FY3/23	343,554	29.4	11,309	17.5	11,300	(9.4)	8,041	(11.1)
FY3/22	265,536	19.6	9,625	69.4	12,471	87.7	9,043	79.4

	Net profit per share	Diluted net profit per share
	(yen)	(yen)
FY3/23	308.28	_
FY3/22	346.68	-

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	(millions of yen)	(millions of yen)	(%)	(yen)
FY3/23	116,584	72,273	62.0	2,77060
FY3/22	103,856	64,927	62.5	2,488.97

(Reference) Shareholders' equity: FY3/23 72,273 million yen FY3/22 64,927 million yen

This document contains earnings projections and other information that constitute forward-looking statements. These statements are based on reasonable assumptions and information currently available to the Company and provide no guarantee of future performance. Actual results may differ materially from forward-looking statements due to a number of factors.

^{*}This kessan tanshin document is outside the scope of audit procedures conducted by certified public accountants and the independent auditor.

^{*}Explanation of the proper use of earnings projections and other notes

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1. Operating results and others

(1) Analysis of operating results

Consolidated operating results	(r	nillion	is of yen) [year-on-ye	ear comparison]
Net sales	351,028	[+78,735	+28.9%]
Operating profit	13,818	[+1,137	+9.0%]
Ordinary profit	13,843	[+108	+0.8%]
Profit attributable to owners of parent	9,696	[+138	+1.4%]

In the consolidated fiscal year under review, despite concerns over the changing direction toward the tightening of monetary policy in the face of accelerating inflation, among other developments, the global economy showed signs of gradual recovery overall, with the gradual lifting of movement restrictions and moves toward normalization from the COVID-19 pandemic. The Japanese economy, too, showed signs of moderate recovery although there were some weaknesses, such as rising material prices and soaring prices for daily necessities. However, in a situation of persistent global monetary tightening, the outlook remains uncertain with the risk of a downturn in overseas economies will put downward pressure on the Japanese economy.

Against this backdrop, the Precious metals business Segment of the Matsuda Sangyo Group (the Group) worked to differentiate itself through its comprehensive resource recycling capability and the development of high-performance electronic materials, secure precious metal materials, and expand the sale of chemicals and other products, and expanding industrial waste treatment outsourcing, with a view to adapting to the diversifying precious metal recycling needs. In the Food business segment, the Group coped flexibly with challenges such as the unstable supply of global food resources and increase in procurement prices by leveraging on our strengths, working to expand sales volume by developing products that meet customers' need and ensuring the stable provision of safe and reliable products.

As a result of the above, for the consolidated fiscal year under review, net sales were \(\frac{\pmathbf{351},028}{\pmathbf{million}}\) (up 28.9% year-on-year) and operating profit was \(\frac{\pmathbf{13}}{\pmathbf{818}}\) million (up 9.0% year-on-year). Ordinary profit, including non-operating income or loss such as share of profit of entities accounted for using equity method, was \(\frac{\pmathbf{13}}{\pmathbf{843}}\) million (up 0.8% year-on-year), and profit attributable to owners of parent was \(\frac{\pmathbf{9}}{\pmathbf{96}}\) million (up 1.4% year-on-year).

The following is a summary of business by segment:

Consolidated results by segment ((millions of y	en) [year-on-	year comp	parison]
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Segment	Net sales			Operating profit			fit	
Precious metals business segment	246,578	[+53,640	+27.8%]	12,043	[+1,693	+16.4%]
Food business segment	104,530	[+25,099	+31.6%]	1,774	[(556)	(23.9%)]
Eliminations or corporate	(81)							
Total	351,028	[+78,735	+28.9%]	13,818	[+1,137	+9.0%]

Precious metals business segment:

In the semiconductor and electronic devices field of the electronics industry, which is the key customer for the Precious Metals Business Segment, demand for personal electronic devices was sluggish. However, demand was boosted by the automotive and industrial machinery sectors, and production activities remained strong until the second quarter. From the third quarter, production activities have continued to decline alongside falling demand.

Against this backdrop, although the Precious Metals Business Segment was impacted by the downtrend in some platinum group metals markets, it recorded an increase in precious metals recycling volume and industrial waste treatment outsourcing, as well as an increase in the sales volume of gold, silver, and platinum group products. As a result, net sales and operating profit increased year-on-year.

As a result of the above, net sales for the Precious Metals Business Segment were \(\frac{4}{246,578}\) million (up 27.8\% year-on-year) and operating profit was \(\frac{4}{212,043}\) million (up 16.4\% year-on-year).

Food business segment:

The food production industry, which is the key customer for the Food Business Segment, continued to face tough conditions in general due to the impact of rising raw material prices. While stay-at-home demand brought about by the COVID-19 pandemic appears to have stabilized, demand for food products for industrial use increased as the economy moved toward reopening.

Amidst these circumstances, the Food Business Segment saw an increase in the sales volume of marine products, livestock products, and agricultural products, alongside an overall increase in selling prices. These factors contributed to a year-on-year increase in net sales, but operating profit decreased year-on-year due to the increase in transportation and storage costs as well as the impact of rising procurement prices.

As a result of the above, net sales for the Food Business Segment were \(\frac{1}{4}\)104,530 million (up 31.6% year-on-year) and operating profit was \(\frac{1}{4}\)1,774 million (down 23.9% year-on-year).

(2) Analysis of financial position

Assets:

Current assets increased ¥3,254 million from the end of the previous fiscal year, partly due to an increase of ¥3,812 million for merchandise and finished goods. Non-current assets increased by ¥10,156 million from the previous fiscal year end, reflecting an increase in property, plant and equipment of ¥8,427 million from an increase in land and buildings, as well as an increase of ¥1,159 million in investments and other assets. As a result, total assets as of the end of the consolidated fiscal year under review increased by ¥13,410 million year-on-year to ¥129,208 million.

Liabilities:

Current liabilities fell by ¥5,699 million compared to the previous fiscal year end, reflecting the net difference between a decrease in the amount of short-term loans payable of ¥7,378 million, and an increase of ¥1,514 million in the current portion of long-term loans payable. Non-current liabilities increased by ¥8,882 million from the previous fiscal year end, due in part to an increase of ¥8,784 million in long-term loans payable. As a result, total liabilities as of the end of the consolidated fiscal year under review increased by ¥3,182 million year-on-year to ¥44,560 million.

Net assets:

Net assets increased by ¥10,228 million from the end of the previous fiscal year to ¥84,648 million, reflecting an increase in retained earnings of ¥5,999 million after deducting ¥1,278 million in dividends paid and ¥2,418 million in cancellation of treasury shares from ¥9,696 million in profit attributable to owners of parent. As a result of the cancellation of treasury shares that took place on August 22, 2022 based on the resolution of the Board of Directors convened on August 10, 2022, retained earnings and treasury shares were down ¥2,418 million respectively.

(3) Analysis of cash flows

Cash and cash equivalents (hereafter, "cash") as of the end of the consolidated fiscal year under review were \(\xi\)11,761 million, up \(\xi\)382 million compared to the end of the previous fiscal year. The status of the respective cash flows in the consolidated fiscal year under review, and the relevant factors, are as follows.

Cash flows from operating activities:

Operating activities in the consolidated fiscal year under review provided net cash of \(\xi\)10,646 million. This was mainly due to an increase in cash flow from profit before income taxes and depreciation, outweighing a decrease in cash from an increase in inventories and income taxes paid. Operating activities provided net cash of \(\xi\)3,613 million compared net cash provided of \(\xi\)7,032 million in the previous fiscal year.

Cash flows from investing activities:

Investing activities in the consolidated fiscal year under review used net cash of ¥12,194 million. This was mainly from payments for the purchase of property, plant and equipment, such as land and buildings, and the purchase of intangible assets such as software. Cash used in investing activities increased by ¥9,673 million compared to expenditures of ¥2,521 in the previous fiscal year.

Cash flows from financing activities:

Financing activities in the consolidated fiscal year under review provided net cash of ¥1,382 million. This was mainly due to an increase in proceeds from loans, which outweighed the decrease in cash from cash dividends paid. Compared with the same period in the previous fiscal year, when financing activities used net cash of ¥2,261 million, financing activities provided an increase in net cash of ¥3,644 million.

(Reference) Trend in cash flow indicators

	FY3/19	FY3/20	FY3/21	FY3/22	FY3/23
Shareholders' equity ratio	72.8	63.9	62.8	64.2	65.4
Shareholders' equity ratio on a market value basis	45.3	35.3	50.9	55.8	45.8
Ratio of interest-bearing debt to cash flow	1.2		93.2	2.3	1.8
Interest coverage ratio	111.2		2.6	106.4	55.6

(Notes) Shareholders' equity ratio: Shareholders' equity/total assets

Shareholders' equity ratio on a market value basis: Total market value of shares/total assets

Ratio of interest-bearing debt to cash flow: Interest-bearing debt/cash flows from operating activities

Interest coverage ratio: Cash flows from operating activities/interest paid

- * All the indicators are calculated using consolidated financial figures.
- * The total market value of shares is calculated as the product of the share price and the number of issued shares, excluding treasury shares, at the end of the fiscal year.
- * Cash flows from operating activities is the cash flows from operating activities shown in the consolidated statements of cash flows. Interest-bearing debt is the total amount of debt shown in the consolidated balance sheets on which interest is paid. In addition, interest paid is the amount of interest paid shown in the consolidated statements of cash flows.
- * The ratio of interest-bearing debt to cash flow and interest coverage ratio for the fiscal year ended March 31, 2020 are not included as cash flows from operating activities was negative.

(4) Future outlook

Consolidated earnings projections

(millions of yen) [year-on-year comparison]

Net sales	330,000	[(21,028)	(6.0%)
Operating profit	9,000	[(4,818)	(34.9%)]
Ordinary profit	9,300	[(4,543)	(32.8%)]
Profit attributable to owners of parent	6,500	[(3,196)	(33.0%)

Although economic activities are expected to bounce back from the impact of the COVID-19 pandemic through the effects of various policies, the future outlook remains uncertain in the face of the prolonged situation in Ukraine and continued global monetary tightening, soaring materials prices, and concerns over the impact of inflationary pressures on the economy.

Under these circumstances, the Precious Metals Business Segment is expected to see a drop in precious metals recycling volume from the semiconductor and electronic devices sector due to falling production in the sector associated with a decline in demand. However, we will continue to adapt to the needs of a circular society by leveraging on our comprehensive resource recycling capability, expand our development to other sectors such as the jewelry industry, and strive to increase our precious metals recycling volume and product sales volume as well as expand industrial waste treatment outsourcing. In the Food Business Segment, while coping with challenges such as concerns about supply of food resources and rising logistics costs, we will further strengthen our procurement capabilities including the utilization of overseas business sites, engage in sales activities that accurately capture the needs of customers, and develop and provide products rooted in the principles of safety, reliability, and stable supply. Through these efforts, we will differentiate the Food Business Segment, expand sales volume, and secure profits.

(5) Basic policy on distribution of profits and dividends for FY3/22 and FY3/23

With regard to the distribution of company profits, we have established the basic policy of meeting our shareholders' expectations by paying stable and sustainable dividends, while giving consideration to maintaining a balance with internal resources for growth investment.

For the fiscal year under review, we plan to pay a year-end ordinary dividend of 25 yen per share. Combined with the interim dividend, this brings the full-year dividend to 50 yen per share.

For the next fiscal year, we forecast a full-year dividend of 60 yen per share (interim dividend of 30 yen and year-end dividend of 30 yen). Going forward, we will continue to work toward offering comprehensive shareholder returns based on the basic policy, while taking profit levels into account.

2. Basic stance on selection of accounting standards

For the time being, the Group intends to continue preparing consolidated financial statements based on Japanese Generally Accepted Accounting Principles (Japanese GAAP) to facilitate comparison with financial statements for other periods and financial statements disclosed by other companies. However, the Group will look into the possibility of adopting International Financial Reporting Standards (IFRS), taking into account conditions in Japan and overseas and trends in accounting standard adoption by other companies.

3. Consolidated financial statements and related notes (1) Consolidated balance sheets

(millions of yen)

	FY3/22 (March 31, 2022)	FY3/23 (March 31, 2023)
Assets		
Current assets		
Cash and deposits	11,379	11,761
Notes and accounts receivable - trade	26,104	25,615
Merchandise and finished goods	27,202	28,925
Work in process	614	606
Raw materials and supplies	13,962	16,058
Accounts receivable – other	1,938	2,055
Others	4,918	4,336
Allowance for doubtful accounts	(45)	(32)
Total current assets	86,073	89,327
Non-current assets		
Property, plant and equipment		
Buildings and structures	12,633	13,954
Accumulated depreciation	(6,061)	(6,609)
Buildings and structures, net	6,572	7,345
Machinery, equipment and vehicles	12,659	13,510
Accumulated depreciation	(9,294)	(10,394)
Machinery, equipment and vehicles, net	3,365	3,116
Land	8,768	16,625
Leased assets	1,723	1,815
Accumulated depreciation	(899)	(1,054)
Leased assets, net	824	761
Construction in progress	994	1,129
Others	1,537	1,619
Accumulated depreciation	(1,285)	(1,392)
Others, net	252	227
Total property, plant and equipment	20,777	29,205
Intangible assets		
Others	772	1,341
Total intangible assets	772	1,341
Investments and other assets		
Investment securities	5,484	5,825
Deferred tax assets	819	695
Others	1,895	2,858
Accumulated depreciation	_	(6)
Others, net	1,895	2,851
Allowance for doubtful accounts	(25)	(38)
Total investments and other assets	8,174	9,334
Total non-current assets	29,724	39,880
Total assets	115,797	129,208

(millions of yen) FY3/23 FY3/22 (March 31, 2022) (March 31, 2023) Liabilities Current liabilities 11,231 10,874 Accounts payable - trade Short-term loans payable 9,724 2,346 Current portion of long-term loans payable 1,588 3,102 Lease obligations 302 246 3,128 2,584 Income taxes payable Provision for bonuses 1,012 1,030 Accounts payable - other 1,312 818 Others 5,292 6,890 Total current liabilities 33,592 27,893 Non-current liabilities Long-term loans payable 4,239 13,023 Lease obligations 535 520 Deferred tax liabilities 12 12 Provision for directors' retirement benefits 742 788 Provision for executive officers' retirement benefits 25 22 Net defined benefit liability 2,111 2,183 Others 117 116 Total non-current liabilities 7,784 16,667 Total liabilities 41,377 44,560 Net assets Shareholders' equity 3,559 3,559 Common stock Capital surplus 4,008 4,008 Retained earnings 69,940 75,939 Treasury shares (3,413)(995)74,095 82,512 Total shareholders' equity Accumulated other comprehensive income Valuation difference on available-for-sale securities 580 577 Deferred gains or losses on hedges (91)(766)Foreign currency translation adjustment 1,311 2,235 (923)Remeasurements of defined benefit plans (751)Total accumulated other comprehensive income 202 1,969 122 166 Non-controlling interests Total net assets 74,420 84,648 Total liabilities and net assets 115,797 129,208

(2) Consolidated statements of income and comprehensive income (Consolidated statements of income)

FY3/22 (April 1, 2021 – March 31, 2022) 272,292 242,339 29,953 17,272 12,681	FY3/23 (April 1, 2022 – March 31, 2023) 351,028 317,728 33,299 19,481 13,818
March 31, 2022) 272,292 242,339 29,953 17,272 12,681	March 31, 2023) 351,028 317,728 33,299 19,481 13,818
272,292 242,339 29,953 17,272 12,681	351,028 317,728 33,299 19,481 13,818
242,339 29,953 17,272 12,681 9 33	317,728 33,299 19,481 13,818
29,953 17,272 12,681 9 33	33,299 19,481 13,818
17,272 12,681 9 33	19,481 13,818 7
9 33	13,818 7
9 33	7
33	
33	
	34
547	
317	418
14	14
12	20
100	_
367	29
58	168
1,143	694
56	185
15	3
_	401
	78
	669
13,734	13,843
_	91
_	40
_	132
13,734	13,975
4,367	4,483
(203)	(235)
4,163	4,247
9,570	9,727
12	31
	9,696
	12 100 367 58 1,143 56 15 — 18 90 13,734 — — — — — — — — — — — — —

		(millions of yen)
	FY3/22	FY3/23
	(April 1, 2021 –	(April 1, 2022 –
	March 31, 2022)	March 31, 2023)
Profit	9,570	9,727
Other comprehensive income		
Valuation difference on available-for-sale securities	(36)	(3)
Deferred gains or losses on hedges	(697)	673
Foreign currency translation adjustment	540	844
Remeasurements of defined benefit plans	196	173
Share of other comprehensive income of entities accounted for using equity method	108	91
Total other comprehensive income	110	1,779
Comprehensive income	9,681	11,506
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	9,671	11,462
Comprehensive income attributable to non-controlling interests	10	44

(3) Consolidated statements of changes in shareholders' equity

FY3/22 (April 1, 2021 – March 31, 2022)

(millions of yen)

			Shareholders' equity		
	Common stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at the beginning of period	3,559	4,008	61,248	(3,411)	65,404
Cumulative effects of changes in accounting policies			229		229
Restated balance	3,559	4,008	61,477	(3,411)	65,634
Change of items during the period					
Dividends from surplus			(1,095)		(1,095)
Profit attributable to owners of parent			9,558		9,558
Purchase of treasury shares				(1)	(1)
Net changes of items other than shareholders' equity					
Total change of items during the period		_	8,462	(1)	8,460
Balance at the end of the period	3,559	4,008	69,940	(3,413)	74,095

		Accumulated other comprehensive income					
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure- ments of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at the beginning of period	617	(70)	671	(1,127)	89	111	65,605
Cumulative effects of changes in accounting policies							229
Restated balance	617	(70)	671	(1,127)	89	111	65,835
Change of items during the period							
Dividends from surplus							(1,095)
Profit attributable to owners of parent							9,558
Purchase of treasury shares							(1)
Net changes of items other than shareholders' equity	(36)	(695)	640	204	113	10	123
Total change of items during the period	(36)	(695)	640	204	113	10	8,584
Balance at the end of the period	580	(766)	1,311	(923)	202	122	74,420

(millions of yen)

		Shareholders' equity					
	Common stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at the beginning of period	3,559	4,008	69,940	(3,413)	74,095		
Change of items during the period							
Dividends from surplus			(1,278)		(1,278)		
Profit attributable to owners of parent			9,696		9,696		
Purchase of treasury shares				(0)	(0)		
Retirement of treasury stock			(2,418)	2,418			
Net changes of items other than shareholders' equity							
Total change of items during the period	_	_	5,999	2,417	8,417		
Balance at the end of the period	3,559	4,008	75,939	(995)	82,512		

	Accumulated other comprehensive income						
	Valuation difference on available-for- sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure- ments of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at the beginning of period	580	(766)	1,311	(923)	202	122	74,420
Change of items during the period							
Dividends from surplus							Δ1,278
Profit attributable to owners of parent							9,696
Purchase of treasury shares							$\triangle 0$
Retirement of treasury stock							
Net changes of items other than shareholders' equity	(3)	674	923	171	1,766	44	1,810
Total change of items during the period	(3)	674	923	171	1,766	44	10,228
Balance at the end of the period	577	(91)	2,235	(751)	1,969	166	84,648

(4) Consolidated statements of cash flows

		(millions of yen)
	FY3/22	FY3/23
	(April 1, 2021 – March 31, 2022)	(April 1, 2022 – March 31, 2023)
Cash flows from operating activities	Water 31, 2022)	Water 31, 2023)
Profit before income taxes	13,734	13,975
Depreciation Depreciation	2,231	2,315
Increase (decrease) in allowance for doubtful accounts	(88)	(0
Increase (decrease) in provision for bonuses	36	1′
Increase (decrease) in net defined benefit liability	252	30
Increase (decrease) in provision for directors' retirement benefits	41	4:
Increase (decrease) in provision for executive officers' retirement benefits	7	(3
Interest and dividend income	(42)	(42
Interest expenses	56	18
Share of (profit) loss of entities accounted for using equity method	(547)	(418
Decrease (increase) in notes and accounts receivable – trade	(2,026)	85
Decrease (increase) in accounts receivable – other	(485)	(12
Decrease (increase) in inventories	(4,051)	(3,445
Increase (decrease) in accounts payable – trade	1,126	(607
Increase (decrease) in accounts payable – other	(403)	(372
Others	158	2,83
Subtotal	10,000	15,63
Interest and dividend income received	131	20
Interest paid	(66)	(191
Income taxes paid	(3,033)	(5,002
Net cash provided by (used in) operating activities	7,032	10,64
Cash flows from investing activities	<u> </u>	
Purchase of property, plant and equipment	(2,189)	(11,138
Proceeds from sale of property, plant and equipment	8	11
Purchase of intangible assets	(305)	(634
Purchase of investment securities	(23)	(16
Proceeds from sale of investment securities	8	5
Others	(20)	(578
Net cash provided by (used in) investing activities	(2,521)	(12,194
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	646	(7,348
Proceeds from long-term loans payable	<u> </u>	13,50
Repayments of long-term loans payable	(1,488)	(3,202
Cash dividends paid	(1,095)	(1,278
Purchase of treasury shares	(1)	(0
Others	(322)	(287
Net cash provided by (used in) financing activities	(2,261)	1,38
Effect of exchange rate change on cash and cash equivalents	325	54
Net increase (decrease) in cash and cash equivalents	2,575	38
Cash and cash equivalents at beginning of period	8,803	11,379
Cash and cash equivalents at end of period	11,379	11,76

(5) Notes on consolidated financial statements

(Notes on premise of a going concern)

There is nothing to report.

(Segment information, etc.)

1. Overview of reportable segments

Reportable segments of the Company are structural units of the Company whose separate financial information is available, and are subject to regular examination by the Board of Directors so that they can decide on allocation of managerial resources and evaluate business performance.

The Company (or Matsuda Sangyo) established operation divisions respectively for products, merchandise and services in the head office. Each division formulates comprehensive domestic and foreign strategies to expand business for the corresponding products, merchandise and services.

The Company thus comprises product, merchandise and service segments built around operation divisions, and the precious metals business segment and food business segment are designated as reportable segments.

The precious metals business segment recovers and refines precious metals, sells precious metal bullions, chemical products, and electronic materials, and collects, transports and processes industrial wastes. The food business segment sells and transports seafood products, agricultural products, livestock products, and other raw materials for food processing.

- 2. Calculation method for net sales, profits/loss, assets, liabilities and other items for each reportable segment Accounting methods used for each reportable segment follow the accounting methods for the preparation of consolidated financial statements. Profit listed for each reportable segment refers to operating profit. Inter-segment sales/transfers are based on market value.
- 3. Information for net sales, profit/loss, assets, liabilities and other items for each reportable segment FY3/22 (April 1, 2021 March 31, 2022)

(millions of yen)

		Reportable Segmen		Amount recorded	
	Precious metals business segment	Food business segment	Total	Adjustments Note1	on consolidated statements of income Note2
Net sales					
Net sales to external parties	192,938	79,354	272,292	_	272,292
Net sales & remittances between segments	_	76	76	(76)	_
Total	192,938	79,431	272,369	(76)	272,292
Segment profit	10,350	2,330	12,681	_	12,681

(Notes)

^{1.} Adjustments correspond to the elimination of transactions and remittances between segments.

^{2.} Total segment profit matches operating profit recorded on the consolidated statements of income.

FY3/23 (April 1, 2022 - March 31, 2023)

(millions of yen)

		Reportable Segmen		Amount recorded	
	Precious metals business segment	Food business segment	Total	Adjustments Note1	on consolidated statements of income Note2
Net sales					
Net sales to external parties	246,578	104,449	351,028	_	351,028
Net sales & remittances between segments	_	81	81	(81)	_
Total	246,578	104,530	351,109	(81)	351,028
Segment profit	12,043	1,774	13,818	_	13,818

(Notes)

^{1.} Adjustments correspond to the elimination of transactions and remittances between segments.

^{2.} Total segment profit matches operating profit recorded on the consolidated statements of income.